

# ADVERTISING TERMS AND CONDITIONS

These Terms and Conditions shall apply to all Advertisements submitted to SN. An Advertisement submitted to SN for publication shall not be deemed to have been accepted unless and until either confirmed in writing by SN or the campaign commences, and the first Advertisement appears in the relevant Publication. By submitting an Advertisement to SN, the Customer agrees to be bound by these Terms and Conditions and the Rate Card, even if it is acting as agent or buyer for the actual advertiser. For the avoidance of doubt, the Customer's standard terms and conditions of purchase or any other standard terms and conditions shall not apply.

## 1. Definitions

In these Terms and Conditions, the following definitions shall apply:

- 1.1. **"Actual Advertisement Placements"** means the actual number of placements of an Advertisement in any Publication in any 12-month period preceding any anniversary of the Publication Date;
- 1.2. **"Advertisement Order"** means any order for an Advertisement submitted to SN for the publication, reproduction or insertion of Material in or on any Publication;
- 1.3. **"Advertisement"** means an advertisement published, reproduced or inserted in or on any Journal, E-Mail Campaign or Digital Format pursuant to an Advertisement Order;
- 1.4. **"Customer"** means the person or legal entity who submits an Advertisement Order, whether such person or legal entity is the advertiser of the relevant product or service, the Advertiser's advertising agency, media buyer, or a recruiter representing a prospective employer;
- 1.5. **"Digital Format"** means any internet site, application or other digital format operated, owned or controlled by SN or any third-party partner of SN comprising its partner network;
- 1.6. **"E-Mail Campaign"** means any e-mail campaign undertaken by or on behalf of SN;
- 1.7. **"Expected Advertisement Placements"** means the expected number of placements of an Advertisement in any Publication used to calculate the rates (prior to the Publication Date) the Customer will pay SN;
- 1.8. **"Journal"** means any journal or other print publication published by or on behalf of SN;
- 1.9. **"Material"** means any advertising material/copy, artwork, photographs or other material provided or to be provided by the Customer in connection with the Advertisement Order;
- 1.10. **"Publication Date"** means the date the Customer's Advertisement is first published in a Publication;
- 1.11. **"Publication"** means any Journal, Digital Format or E-mail Campaign;
- 1.12. **"Rate Card"** means the rate card of SN as amended by SN from time to time in accordance with this Agreement;
- 1.13. **"Publisher"** means Springer Nature Customer Service Center GmbH, a company incorporated in Germany whose registered office is at Europapl. 3, 69115 Heidelberg, Germany;
- 1.14. **"Terms and Conditions"** means the terms and conditions set out on this page as amended by SN from time to time in accordance with Clause 7.12.

## 2. Publication of Advertisements

- 2.1. The Customer grants SN an irrevocable, world-wide, royalty-free licence to reproduce, publish and republish the Advertisement within the relevant Publication (irrespective of the medium or platform in or on which it is published) in accordance with the provisions of the Advertisement Order.
- 2.2. The SN may, at its reasonable discretion, reject, refuse, omit, postpone, cancel, or require changes to the whole or part of any Material, Advertisement Order or Advertisement submitted for insertion into a Publication at any time, whether or not it has accepted the Advertisement Order, if such materials do not comply, or SN has reason to believe that they do not comply, with applicable law, in particular advertising law and/or the use of the Customer Materials would be likely to expose SN to legal risks or to bring SN into disrepute or to cause material damage to the reputation, standing and/or goodwill of SN, including the dates for publication and positioning of the Advertisement, or to accept the Advertisement Order subject to additional conditions which will be notified by SN to the Customer.
- 2.3. The Customer shall submit all Advertisements to SN in accordance with SN's then current technical specifications (as may be updated from time to time), the current version of which is available on request;
- 2.4. To the fullest extent allowable by law, SN shall not be responsible for any error or omission in the insertion of any Advertisement, or for any damage or loss of any copy, electronic files, data, drawings or other materials supplied for the purpose of an Advertisement or any shrinkage or colour alteration that may occur during the normal course of production, and such shall not be a material defect.

- 2.5. It is the Customer's responsibility to ensure that all Advertisements are correct, accurate and not misleading. The SN accepts no responsibility for any errors in an Advertisement including (without limitation) any errors which arise as a result of any changes or alterations undertaken by SN at the Customer's request. In respect of any Advertisement in a Journal, in the event of an error in a published Advertisement as a result of a material typographical error caused by SN, SN agrees to re-run the Advertisement free of charge in the next available edition of such Journal.
- 2.6. The Customer acknowledges and agrees that any Advertisements published on any Digital Format may be available on SN's network of partner Digital Formats. The SN has no obligation to make any Advertisement available on its partner network and reserves the right to add or remove a partner Digital Format from its partner network, at its sole discretion. The SN hereby disclaims all responsibility and liability for the services, software and/or results of or provided by any of the Digital Formats comprising SN's partner network.

### 3. Warranties

- 3.1. The Customer contracts with SN as a principal and warrants and represents to SN that:
  - 3.1.1. it has full capacity and authority to enter into a binding contract with SN on the provisions of these Terms and Conditions.
  - 3.1.2. all information and Material supplied to SN is true, accurate and not misleading, and nothing contained in it is liable to bring SN or any Publication into disrepute;
  - 3.1.3. the Material is not obscene, defamatory, fraudulent, misleading or libelous, and shall not give cause, whether directly or indirectly, for any action to be brought against SN for libel, fraud or publication of a false or misleading statement;
  - 3.1.4. the Material will not infringe the intellectual property rights or any other rights (including without limitation any right of privacy or confidence) whatsoever of any third party or unfairly prejudice the legitimate interest of any third party by implication or otherwise;
  - 3.1.5. the Material complies with all applicable legislation, laws, regulations and codes of practice (or similar);
  - 3.1.6. the Material complies with advertising law, in particular relevant provisions of the German Act against Unfair Competition ("Gesetz gegen den unlauteren Wettbewerb" (UWG)) as may be amended from time to time, and that without limitation all material included within an Advertisement is accurate, legal, decent, honest and truthful;
  - 3.1.7. it shall not represent to any third party that SN in any way endorses the Customer, the Advertisement and/or the Customer's products or services;
  - 3.1.8. it shall ensure that all Advertisements submitted for publication are clearly recognisable as advertising and not designed to resemble editorial content. Where an Advertisement resembles editorial content or advertorial, the Customer warrants that the Advertisement and the Material complies with SN's guidelines concerning advertisements that resemble editorial content which are available to the Customer on request;
  - 3.1.9. where an Advertisement includes a competition, prize draw or similar promotion, the Material complies with, and the competition, prize draw or promotion shall be conducted by the Customer, in accordance with all applicable laws and regulations, and the Customer shall be responsible for the provision of all prizes;
  - 3.1.10. the Material shall not indicate an intention to discriminate on grounds of sex, race, religion or belief, disability, ethnic origin, age or sexual orientation (unless such an Advertisement is exempted from any statutory requirements relating to such forms of discrimination and the Customer notifies SN of the applicability of such an exemption at the time when the Advertisement Order is submitted to SN);
  - 3.1.11. the Material shall not cause disruption to any computer, computer system, network or any Digital Format, and shall be free from viruses or malicious code;
  - 3.1.12. the Material shall not be prejudicial or damaging to the reputation of SN or the Publications;
  - 3.1.13. it shall provide SN with all necessary Material by the date notified by SN to the Customer, such date being of the essence. If the Customer fails to provide such Material by such date, the Customer acknowledges and agrees that SN may not be able to fulfil its obligations under the Advertisement Order or these Terms and Conditions and accepts that SN will not be liable for any such failure to any extent or at all;
  - 3.1.14. it shall not without the prior permission of SN embed any tracking device, cookies, beacon, floodlight or other technological device in or as part of an Advertisement published on any Digital Format that enables the Customer to track or analyse the online behaviour of any user to which such Advertisement is served; and
  - 3.1.15. it has all necessary rights, licences and consents (including where necessary regulatory consents and consents from persons or entities cited or quoted in the Material) needed to permit SN to use, display, reproduce, insert or publish the Material pursuant to Clause 2.1.
- 3.2. The SN warrants to the Customer that it shall use reasonable care and skill in carrying out its obligations under these Terms and Conditions. Except as otherwise expressly provided herein, all conditions, warranties, terms, prior representations, and undertakings express or implied, statutory or otherwise in respect of the services provided hereunder by SN are to the fullest extent permitted by law expressly excluded.
- 3.3. Without limiting Clause 3.2, the Customer agrees and acknowledges that SN makes no representation or warranty:
  - 3.3.1. that any publication of any Advertisement will be confined to persons resident in any particular legal jurisdiction(s);
  - 3.3.2. as to the exact number of page impressions that will be delivered on specific dates during an online campaign;
  - 3.3.3. as to the quality of reproduction of Advertisements in any of the Publications;
  - 3.3.4. the exact layout and format of any Publications which shall be in the discretion of SN;

- 3.3.5. as to the availability of any Digital Format,  
and in each case SN accepts no liability to the Customer in respect of the same.

## 4. Liability And Indemnity

- 4.1. Nothing in this Clause 4 shall be construed as excluding or limiting either Party's
  - 4.1.1. indemnification obligations according to this Agreement;
  - 4.1.2. liability for death or personal injury caused by its negligence or fraud.
  - 4.1.3. its liability for gross negligence.
- 4.2. Subject to Clause 4.1, if an essential contractual obligation (i.e. an obligation the performance of which is necessary for due implementation of the contract, the performance of which a contractual partner generally may rely on, and the breach of which jeopardises the attainment of the purpose of the contract) was breached due to slight negligence, SN's liability shall be limited to that loss or damage the occurrence of which is typical with regard to the nature of the contract and was foreseeable at the time of conclusion of the contract.
- 4.3. Subject to Clause 4.1, neither Party shall be liable to the other Party in contract, tort (including negligence) or otherwise for any indirect, consequential or special loss or any loss of Material, loss of profits, loss of business, loss of contracts, loss of orders, loss of revenue, loss of goodwill, loss of data or loss of anticipated savings.
- 4.4. Subject to Clause 4.1, the liability of either Party in respect of any and all other claims (whether in contract or tort) arising out of or in connection with an Advertisement or Advertisement Order shall not exceed the value of 150% of the amount the Customer has paid SN in connection with that Advertisement or Advertisement Order.
- 4.5. The Customer agrees to on demand fully indemnify and keep fully indemnified SN, its directors, agents and employees against any and all losses, liabilities, costs, claims, damages, demands, expenses and fees (including but without limitation legal and other professional fees) suffered or incurred by SN arising out of or in connection with:
  - 4.4.1. any other breach of these Terms and Conditions by the Customer; or
  - 4.4.2. any actual or potential infringement of a third party's intellectual property rights;
  - 4.4.3. the publication by SN of an Advertisement in accordance with an Advertisement Order.

## 5. Payment

- 5.1. The Customer shall pay SN for all Advertisements submitted to SN (and which are accepted by SN) in accordance with this Clause 5.
- 5.2. Rates for Advertisements are specified in the Rate Card or as may otherwise be agreed and/or notified in writing to the Customer from time to time. All rates are exclusive of VAT (or any other sales tax) which shall be due and payable by the Customer to SN in addition.
- 5.3. Unless otherwise agreed by SN in writing, SN shall invoice the Customer for all amounts as they become due, which shall be after the date of first publication of the applicable Advertisement. The Customer accepts that SN may send all invoices in electronic form.
- 5.4. The Customer shall pay all invoices within 30 days of the date of the invoice. The Customer shall pay all invoices without deduction, whether by way of set-off, counterclaim, discount, abatement or otherwise unless required by law. This does not apply to deductions based on counterclaims arising out of deficient performance or non-performance by SN.
- 5.5. Without prejudice to any other rights or remedies that SN may have, if the Customer fails to pay SN on the due date for payment, SN may:
  - 5.5.1. claim charge interest plus a lump fee for default according to statute law. Such interest shall accrue daily from the date on which the Customer is default until the date of actual payment of the overdue amount, whether before or after judgment; and
  - 5.5.2. remove any and all Advertisements SN may have in any Publications until payment has been made in full.  
The Customer shall be in default (i) after a reminder or (ii) at the latest if it fails to make payment within thirty (30) days after the due date under this Clause 5 and receipt of the invoice.
- 5.6. If, on the anniversary of the Publication Date and where applicable:
  - 5.6.1. the number of Actual Advertisement Placements is less than the number of Expected Advertisement Placements for the preceding 12-month period, the Customer shall not be entitled to a refund of any amount from SN;
  - 5.6.2. the number of Actual Advertisement Placements is greater than the number of Expected Advertisement Placements for the preceding 12-month period, SN shall apply the relevant rate (as set out in the Rate Card) applicable to the number of Actual Advertisement Placements. In the event that the Customer still owes any amount to SN (notwithstanding the application of a lower rate pursuant to the Rate Card), SN may invoice the Customer for such amount which shall be payable by the Customer in accordance with Clause 5.4

- 5.7. The Customer may terminate any Advertisement in accordance with Clause 6.1. The Customer has no other rights of cancellation. In the event that the Customer cancels an Advertisement other than in accordance with Clause 6, the Customer acknowledges and agrees that it shall remain fully liable to pay to SN for the Advertisement. Where the Customer can demonstrate that SN saved expenses as a result of cancellation or acquired or wilfully failed to acquire financial benefits from other use of its labour, the Customer may set off the corresponding amount against the full rate.
- 5.8. SN reserves the right to change the rates in the Rate Card at any time and to publish the amended rates on its website. The then current prevailing Rate Card is available to the Customer on request from SN advertising department.

## 6. Cancellation

- 6.1. Once an Advertisement Order has been accepted by SN, the Customer may only cancel or alter the Advertisement, the Materials or the Advertisement Order up to 8 weeks from the agreed insertion date of the Advertisement in the relevant Publication. On the expiry of this date, the written consent of SN is required for any and all cancellation or alteration pursuant to this Clause 6.1. If such consent is not granted, then the Customer will be liable for all sums due to SN pursuant to Clause 5.7.
- 6.2. Without prejudice to any other rights or remedies which SN may have, SN may terminate the contract between it and the Customer (without any liability) immediately on giving notice to the Customer in the event that if:
  - 6.2.1. the Customer fails to pay any amount due to SN on or by the due date for payment, after a reminder and the Customer's failure to make full payment after a reasonable deadline set in the reminder has expired; or
  - 6.2.2. the Customer commits a material breach of any of the material Terms and Conditions which cannot be remedied or, if such breach can be remedied, fails to remedy such breach within 30 days of being given written notice to do so; or
  - 6.2.3. the Customer repeatedly breaches any of these Terms and Conditions in such a manner as to reasonably justify the opinion that its conduct is inconsistent with it having the intention or ability to give effect to these Terms and conditions; or
  - 6.2.4. the Customer enters into liquidation whether compulsorily or voluntarily (otherwise than for the purposes of a solvent amalgamation or reconstruction); becomes insolvent; ceases or threatens to cease to carry on business; compounds or makes any voluntary arrangement with its creditors; becomes subject to an administration order; is unable to pay its debts as they fall due; has an encumbrancer take possession of, or a receiver or administrative receiver appointed over, all or any part of its assets; takes or suffers any similar action due to debt; or if the equivalent of any of the above events under the law of any jurisdiction occurs in relation to the Buyer.

## 7. General

- 7.1. The SN reserves the right to place the word "Advertisement" in any Advertisement containing Material which SN considers, in its sole opinion, too closely resembles editorial content.
- 7.2. With the exception of the Customer's payment obligations, neither SN nor the Customer shall be liable to each other for any failure to comply with the provisions of these Terms and Conditions as a result of any event beyond the reasonable control of either of them.
- 7.3. All notices must be in writing in the English language and delivered personally, sent by first class post (or equivalent, if nationally), by special delivery (if internationally) or e-mail (subject to Clauses 7.4 and 7.5) to:
  - 7.3.1. for the Customer, to the address set forth in the Term Sheet;
  - 7.3.2. for SN, to the address set forth in the Term Sheet with a copy to the Legal Department, at 4 Crinan Street, London, UK N1 9SQ;
  - 7.3.3. for email, to the email addresses set out in the Term Sheet;  
or such other person as either Party notifies the other Party.
- 7.4. Notification by email will not be effective service in any legal action, including arbitrations.
- 7.5. A notice sent by: (a) hand is served when delivered; (b) first class national post (or equivalent) is served two (2) business days after posting; (c) international special delivery is served five (5) business days after posting or (d) email is served when transmitted (without "bounce-back", "out of office" response, or other error).
- 7.6. If any provision of these Terms and Conditions is held for any reason to be ineffective or unenforceable (in whole or in part) this shall not affect the validity or enforceability of the other Terms and Conditions set out herein, which shall remain in full force and effect.
- 7.7. A waiver by SN of any breach of these Terms and Conditions will not be treated as a waiver of any subsequent breach of the same or any other provision by the Customer.
- 7.8. No third party shall have any rights to enforce these Terms and Conditions.
- 7.9. The Agreement between the Parties is solely based on these Terms and Conditions and the Rate Card (both as amended from time to time in accordance with Clause 7.12). Any other terms or conditions, whether endorsed upon, delivered with or contained in any other document, referred to in this Agreement, or any other terms that the Customer seeks to impose or incorporate, shall not form part of the Agreement and will be deemed null and void.
- 7.10. The contract between the Customer and SN is personal to the Customer. The Customer may not assign, sublicense, subcontract, transfer or charge the contract or any part of it without the prior written consent of SN.

- 7.11. These terms and conditions shall be governed by the laws of the Federal Republic of Germany without regards to any conflict of law provisions. Any term which is not defined in the Agreement shall have the meaning that the corresponding German term has under the law of the Federal Republic of Germany, including EU law.
- 7.12. The Customer and SN acknowledge and agree that the courts at Heidelberg will have exclusive jurisdiction to settle any such dispute which may arise out of these Terms and Conditions and shall submit all disputes to the jurisdiction of those courts.
- 7.13. Notwithstanding the provisions of Clause 7.12, for SN's exclusive benefit and to the extent possible in the applicable jurisdiction, SN retains the right to bring or enforce proceedings as to the substance of the matter in the courts of the country of the Customer's residence or, where these Terms are entered into in the course of the Customer's trade or profession, the country of the place of business in which these Terms were agreed to or (if different) the country of Customer's principal place of business.
- 7.14. The SN may from time to time modify these Terms and Conditions or the Rate Card by publishing any changes online. The Customer should check online before placing an Advertisement Order since by placing an order for the insertion of an Advertisement, the Customer agrees to be bound by any updates to such Terms and Conditions or Rate Card.
- 7.15. No variation or addition to these Terms and Conditions without the prior written consent of SN shall be effective unless agreed to in writing by SN and any additional terms the Customer may seek to impose shall be void and/or unenforceable.
- 7.16. The parties do and shall, in the performance of their respective obligations under these Terms and Conditions comply at all times with all relevant laws, statutes and regulations applicable to their activities, including in particular all applicable laws and regulations concerning the prohibition of bribery, corruption, improper gifts and payments, at all times as well as SN's Anti-Bribery and Anti-Corruption Policy set out in SN's Business Partner Code of Conduct as amended from time to time and currently available at [springernature.com/businesspartnercodeofconduct-EN](http://springernature.com/businesspartnercodeofconduct-EN).

For more information on advertising opportunities, contact your Account Manager or our Sales Operations Team.

To keep up-to-date on marketing solutions like these, sign-up for our alerts at

[partnerships.nature.com](http://partnerships.nature.com)

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