## **SPRINGER NATURE**

## **MEDIA KIT 2025** Impactful Solutions to Fuel Scientific Progress

partnerships.nature.com



## Marketing solutions purpose-built to resonate with scientific and healthcare communities

Springer Nature is a leading research, educational and professional publisher dedicated to advancing discovery by supporting the development of new ideas and championing open science. With over 150 years of experience in science communications, Springer Nature has a longstanding reputation as an eminent voice in science, and our expertise in engaging the STEM community is unparalleled.

Whether your goal is to enhance your strategy, build a world-class team, elevate your brand, or showcase your societal impact, our suite of marketing, content and recruitment solutions can help you build lasting connections with your target communities.



Usage: 1,253,174 Altmetric mentions in 2023

304,441\*\* mentions in patents

563,133\*\* mentions in the news 27,129\*\*



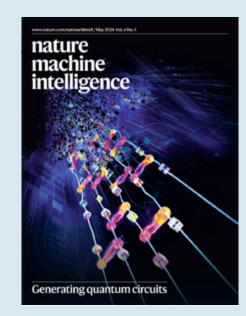






### **Translated** into 7 local language editions

The oldest continuously published US magazine since 1845





**Over1,000** clinical medicine journals across **50+ clinical areas**\*

\*2022 Journal Citation Reports<sup>®</sup> Science Edition (Clarivate Analytics, 2023) | \*\*Altmetric

## All of our solutions can be customised and tailored to suit your unique strategic needs

Engage a global community of researchers and healthcare professionals with our flexible business models. We'll take the time to understand your mission and core values, and work with you to build the right solutions and strategies.

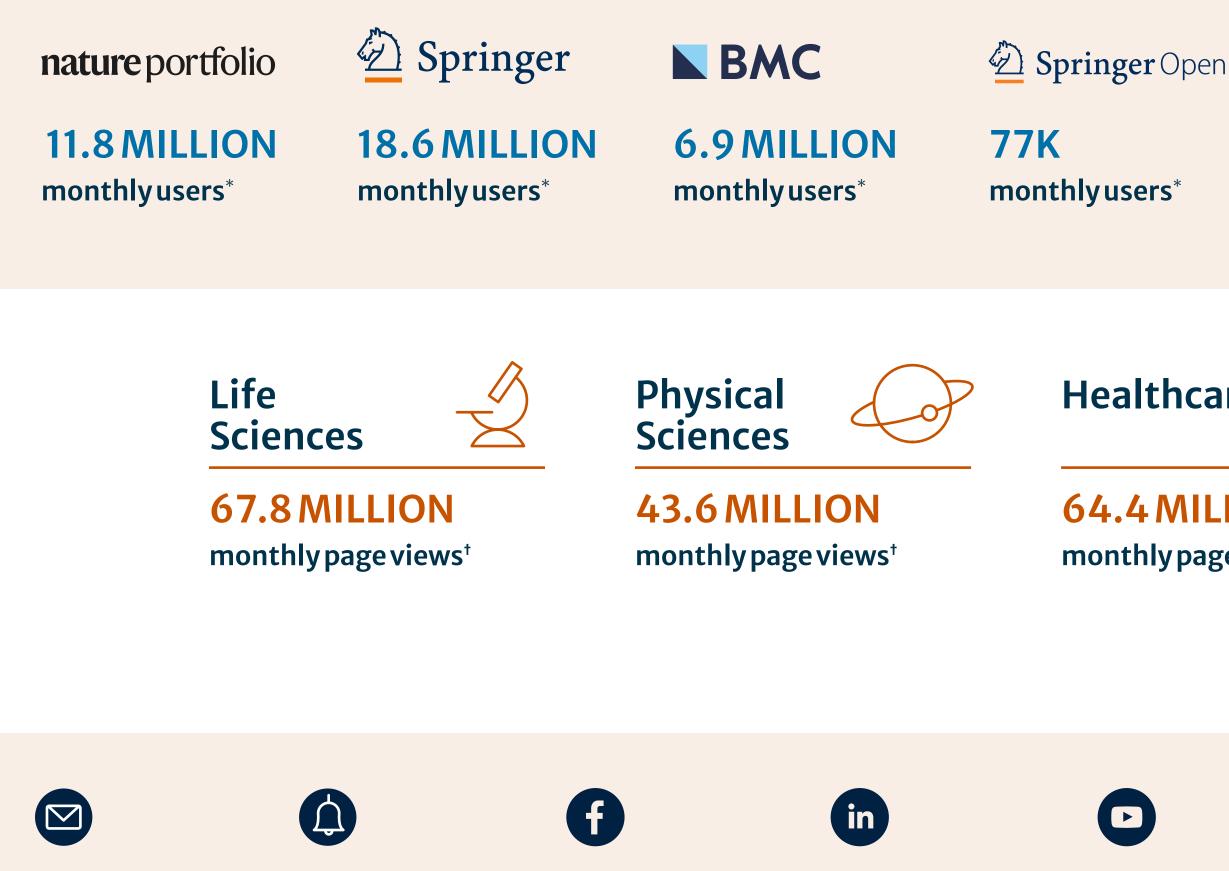
### #1 journal in Computer science, interdisciplinary applications\*



We reach over **44 million users**\* every month across our network of trusted brands. From pioneering scientists to dedicated health professionals, agenda-setting policy makers and curious minds — reach the right contacts at each phase of your innovation.

\*Google Analytics July 2023-June 2024; unique users across nature.com, link.springer.com, biomedcentral.com, springeropen.com combined with active users from scientificamerican.com.

## Audience & Reach



2.4 MILLION

subscribers\*\*

**Ealerts** 

742K

Third party email

subscribers\*\*

\*Google Analytics, July 2023–June 2024 | \*\*SAP Marketing Cloud, August 2024 | \*\*\*Combined social media followers of the following flagship accounts: Nature Portfolio, Springer, Scientific American, BMC, Springer Open, Nature Research Custom Media, Springer Nature Custom Media | \*Permutive, June-August 2024 | \*Madgex 28/02/23 - 27/02/24

**1.3 MILLION** 

LinkedIn

followers\*\*\*

**4.4 MILLION** 

Facebook

**followers**\*\*\*



### **4.3 MILLION** monthly users\*





#### 64.4 MILLION monthly page views<sup>+</sup>



## **Products & Solutions**

## What is your objective?



I want to reach scientific researchers to promote my organisation and/or our products.





I want to reach healthcare professionals to promote my organisation and/or our products.



I want to recruit talented researchers and support their professional development.



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I want to position my organisation as a thought leader.



## **Advertising and Promotions**

Showcase your brand to researchers in academia and industry worldwide. Save the time and cost spent advertising on multiple platforms with our precise targeting technology, reach the right audiences during all stages of the purchasing cycle.



Learn more about our targeting capabilities.



### Life Sciences audience

**67.8 MILLION** monthly page views\*

550+ journals **Geographic Reach\*** 34% Americas 20% **UK/Europe** 46% Asia/RoW



### **Physical Sciences audience**

43.6 MILLION monthly page views\*

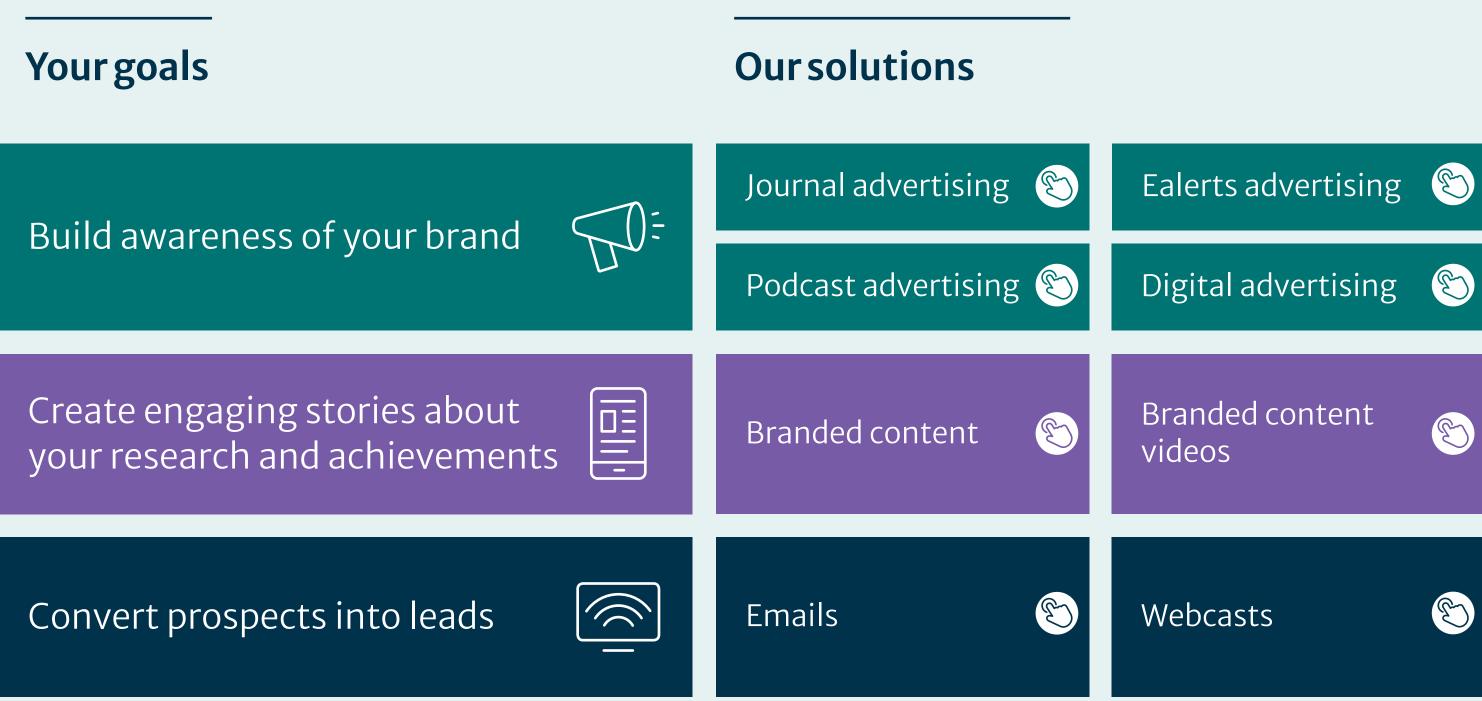
900+ journals



View a sample of our scientific audiences.

Geographic Reach*								
Americas	28%							
UK/Europe	22%							
Asia/RoW	50%							

Whether your goal is to drive awareness, gather interest, or generate leads - we can help you find the right marketing mix and set benchmarks.



**Enhance your strategy** with real-time insights on emerging research areas with our research intelligence solutions. Gain a thorough understanding of your target market with comprehensive reports that provide relevant and trustworthy insights.

- -Discover research trends and funding opportunities
- -Identify key opinion leaders
- -**Explore** networks of potential collaborators and prospective customers



## **Clinical and HCP Marketing**

Unlock our vast clinical network with our medical marketing and content solutions for healthcare and pharma marketers.



1.1+ million e-alert subscribers **Geographic Reach\*** 33% 26% **UK/Europe** 41%



32% of our clinical audience work in hospitals, clinical practices, and medical schools

2000+ health and hospital facilities subscribe to our journals



Learn more about our HCP audience targeting capabilities and view a sample of our clinical audience segments.



## Marketing solutions optimized for the busy HCP schedules

HCPs and physicians are faced with a constant influx of information in an increasingly competitive pharmaceutical market. Our custom content solutions along with our advertising & promotions solutions, are designed for the unique demands of marketing to HCPs.

Work with our custom media team to turn your message into quick and engaging stories that replicate the look and feel of our own news and editorial articles and hosted alongside our trusted clinical content. Our marketing team will promote the content to your target audience of HCPs and biomedical researchers via a multi-channel campaign across Springer Nature's entire journal portfolio.

Clinical Custom Content comes in a variety of formats to support every stage of your bench to bedside path, from translational research to drug, device and diagnostics development.



Branded Up to 500 words

Raise awareness of an approved branded drug or medical device by name.



Unbranded Up to 1,000 words

Demonstrate your thought leadership in a therapeutic area without naming any specific drug or device.



Digest Up to 500 words

Turn your already 'published' technical articles and digest them in shorter format for our readers.

(branded or unbranded)

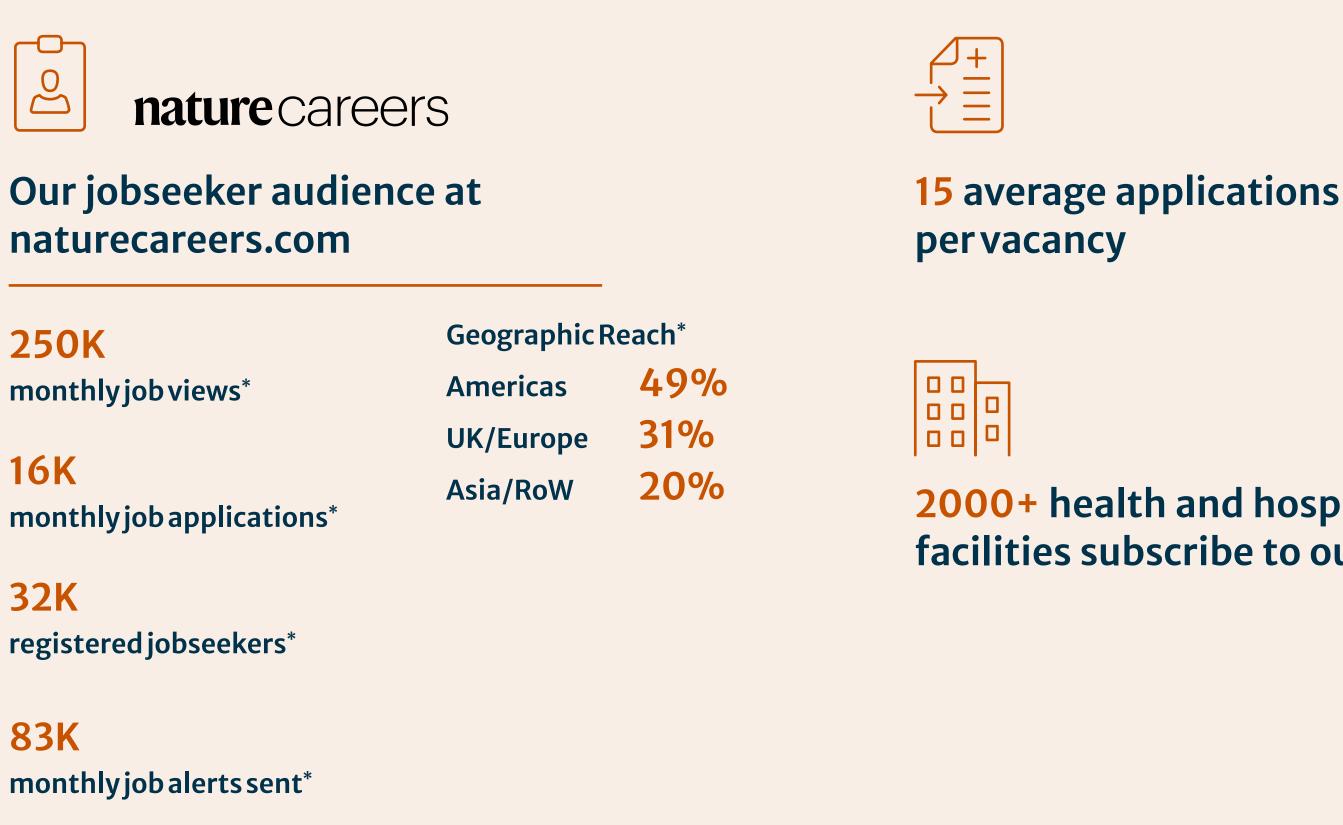


**Client supplied** Up to 1,500 words

Submit your own article to be reviewed by our custom media team. (branded or unbranded)

## Recruitment

Attract the best and brightest talent and showcase your organisation to potential candidates.



### 2000+ health and hospital facilities subscribe to our journals



### **Recruit talent**

#### Post your jobs on **Nature Careers**



Our global career resource and jobs board for scientists.

#### **Post unlimited jobs**



Our subscription packages help to save time, cut costs, and simplify the hiring process, while building your employer brand throughout the year.

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### Showcase your organisation

Employer branded content



Position your organisation as a thought leader and aligned with <u>Nature</u>

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your research, and your stateof-the-art facilities.

Tell the story of your people,

#### **Highlight your mission** and achievements with an **Employer Hub**

Promote current vacancies, your workplace culture, and list your latest projects.

Looking to develop your research team's skills and expertise? We also provide a **comprehensive suite of professional training, editing, and data** services. All developed to our high-standards of content, delivery and service.



### **Thought leadership**



Sponsor highly-visible, editorially independent content, including journal supplements, podcasts, webinars, and surveys. Demonstrate your commitment to your chosen field to potential candidates.

## **Client-supported Programs**

Position your organisation as a thought-leader and build visibility among our global audience of researchers, opinion leaders, and policy-makers by partnering with us on content and events on a scientific topic you want to be recognized for.

Gain the immediate trust of your target community by leveraging Nature Portfolio's reputation for rigorous editorial standards.

Choose a scientific topic meaningful to you, and we will help you find the best channels to reach your target community. All of our solutions can be mixed, matched and customised to suit your unique strategic goals.

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#### **Editorial** multimedia content



Demonstrate your ownership of a chosen scientific topic by sponsoring editorially independent content in engaging formats that highlight the latest developments and discoveries in your field.



### Awards & grants

Make a highly visible contribution to the advancement of knowledge in your chosen scientific field, and identify rising talents by sponsoring awards and grants programmes. Establish yourself as an organisation that shapes the direction of research in your field.



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Engage your target scientific community by sponsoring a conference. Connect face to face with leading researchers, academics, and industry professionals, and foster valuable relationships and collaborations.

#### Conferences



## nature 2025 Calendar

							CLASS	SIFIED	NATURE INDEX REPORTS					
	ICCUE	DISPLA	( DEADLINES	CONFERENCE	AD CLOSE		CLASSIFIED FEATURES							
	ISSUE DATE	AD CLOSE	MATERIALS DEADLINE <sup>+</sup>	DISTRIBUTION <sup>^</sup> AND FEATURES	US	UK†	торіс	WRITTEN BY NRCM*	SUPPLIED	DISPLAY ADVERT DEADLINE	ТОРІС	WRITTEN BY NRCM*	CLIENT SUPPLIED TEXT DUE	DISPLAY ADVERT DEADLINE
	2-Jan	12-Dec	16-Dec		19-Dec	20-Dec								
	9-Jan	17-Dec	19-Dec		2-Jan	3-Jan								
January	16-Jan	24-Dec	3-Jan		9-Jan	10-Jan								
	23-Jan	8-Jan	10-Jan	Tech Feature: Technologies to Watch 2025	16-Jan	17-Jan								
	30-Jan	15-Jan	17-Jan		23-Jan	24-Jan								
	6-Feb	22-Jan	24-Jan	Tech Feature: Microbes in Space	30-Jan	31-Jan								
February	13-Feb	29-Jan	31-Jan		6-Feb	7-Feb								
February	20-Feb	5-Feb	7-Feb	Tech Feature: Why is it so hard to rewrite a genome?	13-Feb	14-Feb								
	27-Feb	12-Feb	14-Feb		20-Feb	21-Feb								
	6-Mar	19-Feb	21-Feb		27-Feb	28-Feb								
Marrah	13-Mar	26-Feb	28-Feb		6-Mar	7-Mar	Career Guide: Texas	25-Nov	3-Jan	28-Feb				
March	20-Mar	5-Mar	7-Mar		13-Mar	14-Mar					Index: Energy	27-Nov	10-Jan	7-Mar
	27-Mar	12-Mar	14-Mar		20-Mar	21-Mar								
	3-Apr	19-Mar	21-Mar		27-Mar	28-Mar								
Anril	10-Apr	26-Mar	28-Mar	Tech Feature: Spatial proteomics	3-Apr	4-Apr								
April	17-Apr	2-Apr	4-Apr		10-Apr	11-Apr	Spotlight: Spain	27-Jan	5-Feb	4-Apr				
	24-Apr	7-Apr	9-Apr	AACR 2024 (American Association for Cancer Research)	15-Apr	16-Apr					Index: Cancer	2-Dec	7-Feb	4-Apr
	1-May	14-Apr	16-Apr		24-Apr	25-Apr								
	8-May	22-Apr	24-Apr		30-Apr	1-May								
May	15-May	29-Apr	1-May	Tech Feature: Organoids	8-May	9-May								
	22-May	7-May	9-May		15-May	16-May								
	29-May	13-May	15-May	ASCO 2025 (American Society of Clinical Oncology)	21-May	22-May	Spotlight: Singapore	27-Jan	14-Mar	9-May				
	5-Jun	20-May	22-May		29-May	30-May								
P	12-Jun	28-May	30-May	Tech Feature: Cryo-EM	5-Jun	6-Jun								
June	19-Jun	4-Jun	6-Jun		12-Jun	13-Jun	Spotlight: Mexico	5-Mar	25-Apr	6-Jun				
	26-Jun	11-Jun	13-Jun		19-Jun	20-Jun					Index: Corporates in Science (Science Inc)	12-Mar	2-May	13-Jun

<sup>^</sup>Bonus distribution info will be added in once the 2025 exhibit schedules are confirmed. <sup>†</sup>Ad booking due by 14:00 UK time. \*Nature Research Custom Media team

## nature 2025 Calendar

				CONFERENCE			CLAS	SIFIED	NATURE INDEX REPORTS					
	ISSUE	DISPLAY	<b>DEADLINES</b>		AD CLOSE		CLASSIFIED FEATURES							
	DATE	AD CLOSE	MATERIALS DEADLINE <sup>+</sup>	DISTRIBUTION <sup>^</sup> AND FEATURES	US	UK†	ТОРІС	WRITTEN BY NRCM*	SUPPLIED	DISPLAY ADVERT DEADLINE	ΤΟΡΙϹ	WRITTEN BY NRCM*	CLIENT SUPPLIED TEXT DUE	DISPLAY ADVERT DEADLINE
	3-Jul	18-Jun	20-Jun	Tech Feature: 25 years of the UCSC Genome Browser	26-Jun	27-Jun								
	10-Jul	25-Jun	27-Jun		3-Jul	4-Jul								
July	17-Jul	2-Jul	4-Jul		10-Jul	11-Jul								
	24-Jul	9-Jul	11-Jul		17-Jul	18-Jul								
	31-Jul	16-Jul	18-Jul		24-Jul	25-Jul								
	7-Aug	23-Jul	25-Jul		31-Jul	1-Aug								
August	14-Aug	30-Jul	1-Aug		7-Aug	8-Aug								
August	21-Aug	6-Aug	8-Aug		14-Aug	15-Aug	Spotlight: Climate Change	27-May	24-Jun	12-Aug				
	28-Aug	12-Aug	14-Aug		20-Aug	21-Aug								
	4-Sep	19-Aug	21-Aug		28-Aug	29-Aug								
September	11-Sep	27-Aug	29-Aug		4-Sep	5-Sep								
oop to moor	18-Sep	3-Sep	5-Sep		11-Sep	12-Sep								
	25-Sep	10-Sep	12-Sep		18-Sep	19-Sep								
	2-Oct	17-Sep	19-Sep		25-Sep	26-Sep					Index: Research Hospitals	7-Jul	4-Aug	24-Sep
	9-Oct	24-Sep	26-Sep		2-Oct	3-Oct								
October	16-Oct	1-Oct	3-Oct		9-Oct	10-Oct	Career Guide: Canada	18-Jul	25-Aug	3-Oct				
	23-Oct	8-Oct	10-Oct		16-Oct	17-Oct								
	30-Oct	15-Oct	17-Oct		23-Oct	24-Oct								
	6-Nov	22-Oct	24-Oct		30-Oct	31-Oct								
November	13-Nov	29-Oct	31-Oct	NEUROSCIENCE 2025 (SOCIETY FOR NEUROSCIENCE) Tech Feature: Neuroscience	6-Nov	7-Nov					Index: Ageing	TBD	TBD	TBD
	20-Nov	5-Nov	7-Nov		13-Nov	14-Nov	Career Guide: California	15-Aug	19-Sep	3-Nov				
	27-Nov	12-Nov	14-Nov		20-Nov	21-Nov								
	4-Dec	19-Nov	21-Nov		27-Nov	28-Nov	Career Guide: Germany	29-Aug	3-Oct	14-Nov				
December	11-Dec	26-Nov	28-Nov		4-Dec	5-Dec					Index: Young Universities	TBD	TBD	TBD
	18-Dec	3-Dec	5-Dec		11-Dec	12-Dec								

^Bonus distribution info will be added in once the 2025 exhibit schedules are confirmed. <sup>†</sup>Ad booking due by 14:00 UK time. \*Nature Research Custom Media team Springer Nature partners with many of the world's top institutions to provide services and solutions that advance discovery. Our customers include:







Eat Well, Live Well.

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**ThermoFisher** SCIENTIFIC













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## **SPRINGER NATURE**

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## **Contact Us**

For more information on our marketing solutions, please contact your Account Manager or get in touch via:

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Email: <a href="mailto:advertising@springernature.com">advertising@springernature.com</a>

Or telephone: (US): +1 (212) 726-9334 (EU): +44 (0) 20 7843 4960