## **SPRINGER NATURE**

## **MEDIA KIT 2025** Impactful Solutions to Fuel Scientific Progress

partnerships.nature.com



## Marketing solutions purpose-built to resonate with scientific and healthcare communities

Springer Nature is a leading research, educational and professional publisher dedicated to advancing discovery by supporting the development of new ideas and championing open science. With over 150 years of experience in science communications, Springer Nature has a longstanding reputation as an eminent voice in science, and our expertise in engaging the STEM community is unparalleled.

Whether your goal is to enhance your strategy, build a world-class team, elevate your brand, or showcase your societal impact, our suite of marketing, content and recruitment solutions can help you build lasting connections with your target communities.



Usage: 1,253,174 Altmetric mentions in 2023

304,441\*\* mentions in patents

563,133\*\* mentions in the news 27,129\*\*



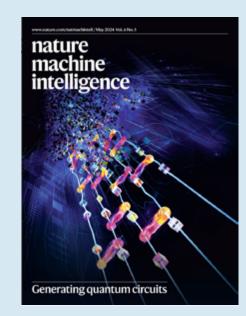






### **Translated** into 7 local language editions

The oldest continuously published US magazine since 1845





**Over1,000** clinical medicine journals across **50+ clinical areas**\*

\*2022 Journal Citation Reports<sup>®</sup> Science Edition (Clarivate Analytics, 2023) | \*\*Altmetric

## All of our solutions can be customised and tailored to suit your unique strategic needs

Engage a global community of researchers and healthcare professionals with our flexible business models. We'll take the time to understand your mission and core values, and work with you to build the right solutions and strategies.

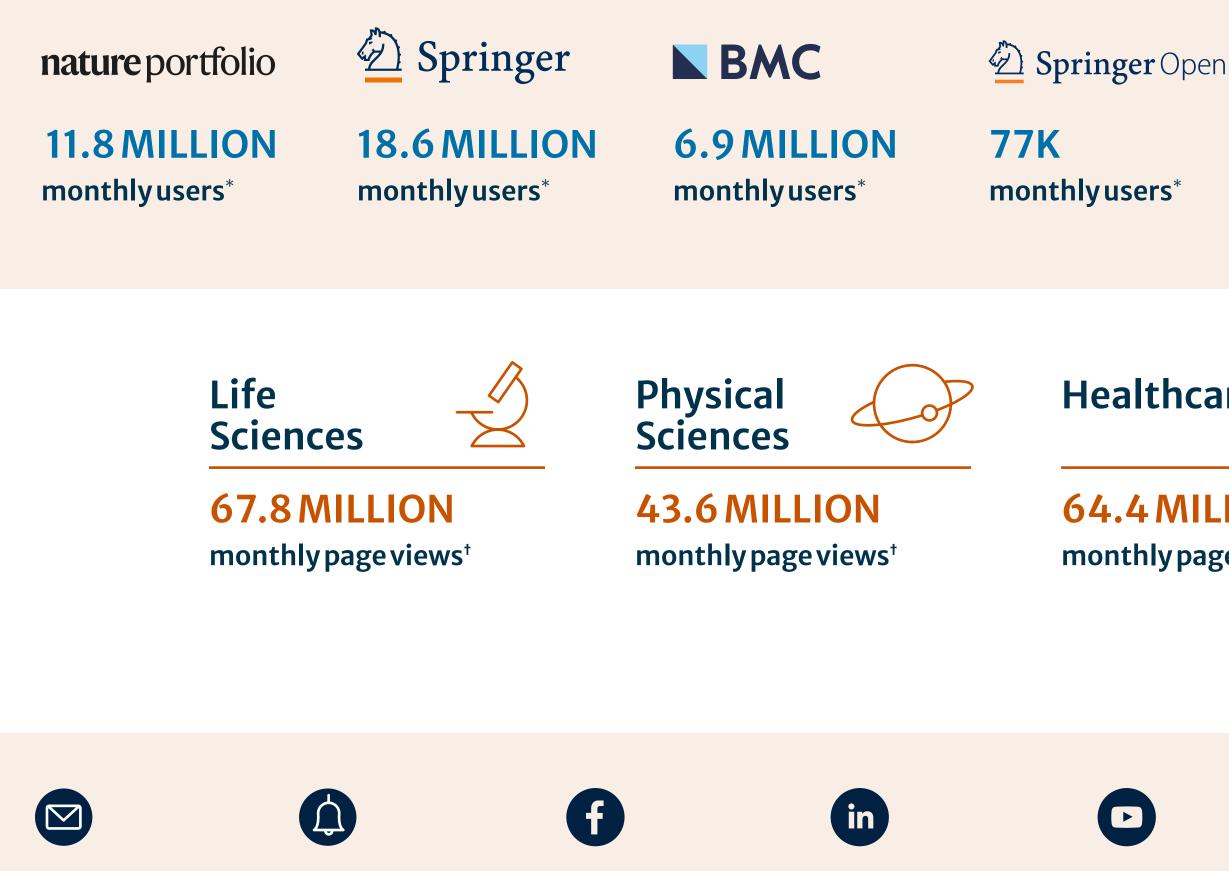
### #1 journal in Computer science, interdisciplinary applications\*



We reach over **44 million users**\* every month across our network of trusted brands. From pioneering scientists to dedicated health professionals, agenda-setting policy makers and curious minds — reach the right contacts at each phase of your innovation.

\*Google Analytics July 2023-June 2024; unique users across nature.com, link.springer.com, biomedcentral.com, springeropen.com combined with active users from scientificamerican.com.

## Audience & Reach



2.4 MILLION

subscribers\*\*

**Ealerts** 

742K

Third party email

subscribers\*\*

\*Google Analytics, July 2023–June 2024 | \*\*SAP Marketing Cloud, August 2024 | \*\*\*Combined social media followers of the following flagship accounts: Nature Portfolio, Springer, Scientific American, BMC, Springer Open, Nature Research Custom Media, Springer Nature Custom Media | \*Permutive, June-August 2024 | \*Madgex 28/02/23 - 27/02/24

**1.3 MILLION** 

LinkedIn

followers\*\*\*

**4.4 MILLION** 

Facebook

**followers**\*\*\*



### **4.3 MILLION** monthly users\*





#### 64.4 MILLION monthly page views<sup>+</sup>



## **Products & Solutions**

## What is your objective?



I want to reach scientific researchers to promote my organisation and/or our products.





I want to reach healthcare professionals to promote my organisation and/or our products.



I want to recruit talented researchers and support their professional development.



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I want to position my organisation as a thought leader.



## **Advertising and Promotions**

Showcase your brand to researchers in academia and industry worldwide. Save the time and cost spent advertising on multiple platforms with our precise targeting technology, reach the right audiences during all stages of the purchasing cycle.



Learn more about our targeting capabilities.



### Life Sciences audience

**67.8 MILLION** monthly page views\*

550+ journals **Geographic Reach\*** 34% Americas 20% **UK/Europe** 46% Asia/RoW



### **Physical Sciences audience**

43.6 MILLION monthly page views\*

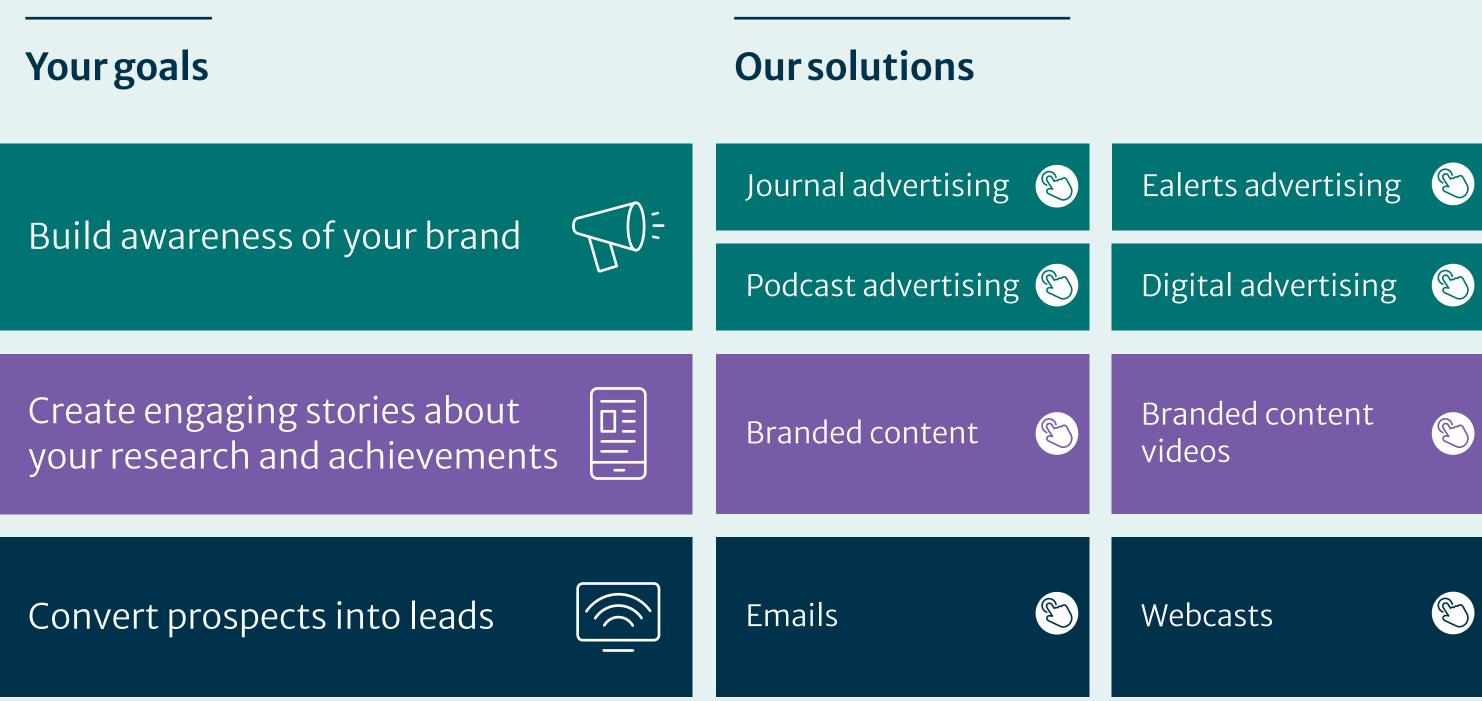
900+ journals



View a sample of our scientific audiences.

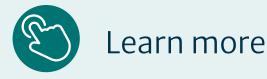
| Geographic Reach* |     |  |  |  |  |  |  |  |
|-------------------|-----|--|--|--|--|--|--|--|
| Americas          | 28% |  |  |  |  |  |  |  |
| UK/Europe         | 22% |  |  |  |  |  |  |  |
| Asia/RoW          | 50% |  |  |  |  |  |  |  |

Whether your goal is to drive awareness, gather interest, or generate leads - we can help you find the right marketing mix and set benchmarks.



**Enhance your strategy** with real-time insights on emerging research areas with our research intelligence solutions. Gain a thorough understanding of your target market with comprehensive reports that provide relevant and trustworthy insights.

- -Discover research trends and funding opportunities
- -Identify key opinion leaders
- -**Explore** networks of potential collaborators and prospective customers



## **Clinical and HCP Marketing**

Unlock our vast clinical network with our medical marketing and content solutions for healthcare and pharma marketers.



1.1+ million e-alert subscribers **Geographic Reach\*** 33% 26% **UK/Europe** 41%



32% of our clinical audience work in hospitals, clinical practices, and medical schools

2000+ health and hospital facilities subscribe to our journals



Learn more about our HCP audience targeting capabilities and view a sample of our clinical audience segments.



## Marketing solutions optimized for the busy HCP schedules

HCPs and physicians are faced with a constant influx of information in an increasingly competitive pharmaceutical market. Our custom content solutions along with our advertising & promotions solutions, are designed for the unique demands of marketing to HCPs.

Work with our custom media team to turn your message into quick and engaging stories that replicate the look and feel of our own news and editorial articles and hosted alongside our trusted clinical content. Our marketing team will promote the content to your target audience of HCPs and biomedical researchers via a multi-channel campaign across Springer Nature's entire journal portfolio.

Clinical Custom Content comes in a variety of formats to support every stage of your bench to bedside path, from translational research to drug, device and diagnostics development.



Branded Up to 500 words

Raise awareness of an approved branded drug or medical device by name.



Unbranded Up to 1,000 words

Demonstrate your thought leadership in a therapeutic area without naming any specific drug or device.



Digest Up to 500 words

Turn your already 'published' technical articles and digest them in shorter format for our readers.

(branded or unbranded)

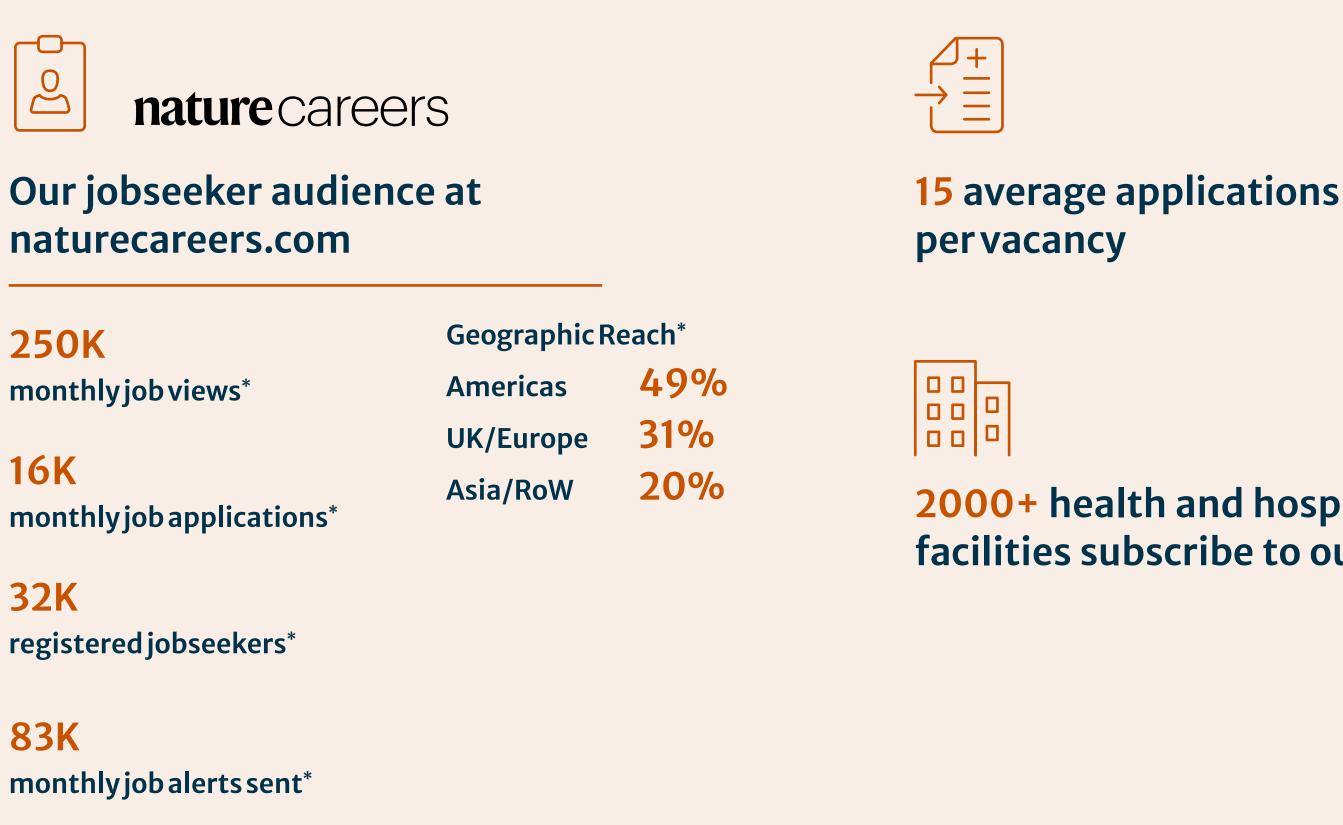


**Client supplied** Up to 1,500 words

Submit your own article to be reviewed by our custom media team. (branded or unbranded)

## Recruitment

Attract the best and brightest talent and showcase your organisation to potential candidates.



### 2000+ health and hospital facilities subscribe to our journals



### **Recruit talent**

#### Post your jobs on **Nature Careers**



Our global career resource and jobs board for scientists.

#### **Post unlimited jobs**



Our subscription packages help to save time, cut costs, and simplify the hiring process, while building your employer brand throughout the year.

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### Showcase your organisation

Employer branded content



Position your organisation as a thought leader and aligned with <u>Nature</u>

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your research, and your stateof-the-art facilities.

Tell the story of your people,

#### **Highlight your mission** and achievements with an **Employer Hub**

Promote current vacancies, your workplace culture, and list your latest projects.

Looking to develop your research team's skills and expertise? We also provide a **comprehensive suite of professional training, editing, and data** services. All developed to our high-standards of content, delivery and service.



### **Thought leadership**



Sponsor highly-visible, editorially independent content, including journal supplements, podcasts, webinars, and surveys. Demonstrate your commitment to your chosen field to potential candidates.

## **Client-supported Programs**

Position your organisation as a thought-leader and build visibility among our global audience of researchers, opinion leaders, and policy-makers by partnering with us on content and events on a scientific topic you want to be recognized for.

Gain the immediate trust of your target community by leveraging Nature Portfolio's reputation for rigorous editorial standards.

Choose a scientific topic meaningful to you, and we will help you find the best channels to reach your target community. All of our solutions can be mixed, matched and customised to suit your unique strategic goals.

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#### **Editorial** multimedia content



Demonstrate your ownership of a chosen scientific topic by sponsoring editorially independent content in engaging formats that highlight the latest developments and discoveries in your field.



### Awards & grants

Make a highly visible contribution to the advancement of knowledge in your chosen scientific field, and identify rising talents by sponsoring awards and grants programmes. Establish yourself as an organisation that shapes the direction of research in your field.



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Engage your target scientific community by sponsoring a conference. Connect face to face with leading researchers, academics, and industry professionals, and foster valuable relationships and collaborations.

#### Conferences



## nature 2025 Calendar

|          |               |             |                                    |   |          |        | CLASS                   | SIFIED                 | NATURE INDEX REPORTS |                               |   |                        |                                |                               |
|----------|---------------|-------------|------------------------------------|---|----------|--------|-------------------------|------------------------|----------------------|-------------------------------|---|------------------------|--------------------------------|-------------------------------|
|          | ICCUE         | DISPLA      | ( DEADLINES                        | CONFERENCE  | AD CLOSE |        | CLASSIFIED FEATURES     |                        |                      |                               |   |                        |                                |                               |
|          | ISSUE<br>DATE | AD<br>CLOSE | MATERIALS<br>DEADLINE <sup>+</sup> | DISTRIBUTION <sup>^</sup><br>AND FEATURES               | US       | UK†    | торіс                   | WRITTEN<br>BY<br>NRCM* | SUPPLIED             | DISPLAY<br>ADVERT<br>DEADLINE | ТОРІС   | WRITTEN<br>BY<br>NRCM* | CLIENT<br>SUPPLIED<br>TEXT DUE | DISPLAY<br>ADVERT<br>DEADLINE |
|          | 2-Jan         | 12-Dec      | 16-Dec                             |   | 19-Dec   | 20-Dec |                         |                        |                      |                               |   |                        |                                |                               |
|          | 9-Jan         | 17-Dec      | 19-Dec                             |   | 2-Jan    | 3-Jan  |                         |                        |                      |                               |   |                        |                                |                               |
| January  | 16-Jan        | 24-Dec      | 3-Jan                              |   | 9-Jan    | 10-Jan |                         |                        |                      |                               |   |                        |                                |                               |
|          | 23-Jan        | 8-Jan       | 10-Jan                             | Tech Feature:<br>Technologies to Watch 2025             | 16-Jan   | 17-Jan |                         |                        |                      |                               |   |                        |                                |                               |
|          | 30-Jan        | 15-Jan      | 17-Jan                             |   | 23-Jan   | 24-Jan |                         |                        |                      |                               |   |                        |                                |                               |
|          | 6-Feb         | 22-Jan      | 24-Jan                             | Tech Feature:<br>Microbes in Space                      | 30-Jan   | 31-Jan |                         |                        |                      |                               |   |                        |                                |                               |
| February | 13-Feb        | 29-Jan      | 31-Jan                             |   | 6-Feb    | 7-Feb  |                         |                        |                      |                               |   |                        |                                |                               |
| February | 20-Feb        | 5-Feb       | 7-Feb                              | Tech Feature: Why is it so hard to rewrite a genome?    | 13-Feb   | 14-Feb |                         |                        |                      |                               |   |                        |                                |                               |
|          | 27-Feb        | 12-Feb      | 14-Feb                             |   | 20-Feb   | 21-Feb |                         |                        |                      |                               |   |                        |                                |                               |
|          | 6-Mar         | 19-Feb      | 21-Feb                             |   | 27-Feb   | 28-Feb |                         |                        |                      |                               |   |                        |                                |                               |
| Marrah   | 13-Mar        | 26-Feb      | 28-Feb                             |   | 6-Mar    | 7-Mar  | Career Guide: Texas     | 25-Nov                 | 3-Jan                | 28-Feb                        |   |                        |                                |                               |
| March    | 20-Mar        | 5-Mar       | 7-Mar                              |   | 13-Mar   | 14-Mar |                         |                        |                      |                               | Index: Energy                                 | 27-Nov                 | 10-Jan                         | 7-Mar                         |
|          | 27-Mar        | 12-Mar      | 14-Mar                             |   | 20-Mar   | 21-Mar |                         |                        |                      |                               |   |                        |                                |                               |
|          | 3-Apr         | 19-Mar      | 21-Mar                             |   | 27-Mar   | 28-Mar |                         |                        |                      |                               |   |                        |                                |                               |
| Anril    | 10-Apr        | 26-Mar      | 28-Mar                             | Tech Feature:<br>Spatial proteomics                     | 3-Apr    | 4-Apr  |                         |                        |                      |                               |   |                        |                                |                               |
| April    | 17-Apr        | 2-Apr       | 4-Apr                              |   | 10-Apr   | 11-Apr | Spotlight: Spain        | 27-Jan                 | 5-Feb                | 4-Apr                         |   |                        |                                |                               |
|          | 24-Apr        | 7-Apr       | 9-Apr                              | AACR 2024 (American<br>Association for Cancer Research) | 15-Apr   | 16-Apr |                         |                        |                      |                               | Index: Cancer                                 | 2-Dec                  | 7-Feb                          | 4-Apr                         |
|          | 1-May         | 14-Apr      | 16-Apr                             |   | 24-Apr   | 25-Apr |                         |                        |                      |                               |   |                        |                                |                               |
|          | 8-May         | 22-Apr      | 24-Apr                             |   | 30-Apr   | 1-May  |                         |                        |                      |                               |   |                        |                                |                               |
| May      | 15-May        | 29-Apr      | 1-May                              | Tech Feature:<br>Organoids                              | 8-May    | 9-May  |                         |                        |                      |                               |   |                        |                                |                               |
|          | 22-May        | 7-May       | 9-May                              |   | 15-May   | 16-May |                         |                        |                      |                               |   |                        |                                |                               |
|          | 29-May        | 13-May      | 15-May                             | ASCO 2025 (American Society<br>of Clinical Oncology)    | 21-May   | 22-May | Spotlight:<br>Singapore | 27-Jan                 | 14-Mar               | 9-May                         |   |                        |                                |                               |
|          | 5-Jun         | 20-May      | 22-May                             |   | 29-May   | 30-May |                         |                        |                      |                               |   |                        |                                |                               |
| P        | 12-Jun        | 28-May      | 30-May                             | Tech Feature:<br>Cryo-EM                                | 5-Jun    | 6-Jun  |                         |                        |                      |                               |   |                        |                                |                               |
| June     | 19-Jun        | 4-Jun       | 6-Jun                              |   | 12-Jun   | 13-Jun | Spotlight: Mexico       | 5-Mar                  | 25-Apr               | 6-Jun                         |   |                        |                                |                               |
|          | 26-Jun        | 11-Jun      | 13-Jun                             |   | 19-Jun   | 20-Jun |                         |                        |                      |                               | Index: Corporates in<br>Science (Science Inc) | 12-Mar                 | 2-May                          | 13-Jun                        |

<sup>^</sup>Bonus distribution info will be added in once the 2025 exhibit schedules are confirmed. <sup>†</sup>Ad booking due by 14:00 UK time. \*Nature Research Custom Media team

## nature 2025 Calendar

|             |        |             |                                    | CONFERENCE  |          |        | CLAS                         | SIFIED                 | NATURE INDEX REPORTS |                               |                              |                        |                                |                               |
|-------------|--------|-------------|------------------------------------|---|----------|--------|------------------------------|------------------------|----------------------|-------------------------------|------------------------------|------------------------|--------------------------------|-------------------------------|
|             | ISSUE  | DISPLAY     | <b>DEADLINES</b>                   |   | AD CLOSE |        | CLASSIFIED FEATURES          |                        |                      |                               |                              |                        |                                |                               |
|             | DATE   | AD<br>CLOSE | MATERIALS<br>DEADLINE <sup>+</sup> | DISTRIBUTION <sup>^</sup><br>AND FEATURES                                     | US       | UK†    | ТОРІС                        | WRITTEN<br>BY<br>NRCM* | SUPPLIED             | DISPLAY<br>ADVERT<br>DEADLINE | ΤΟΡΙϹ                        | WRITTEN<br>BY<br>NRCM* | CLIENT<br>SUPPLIED<br>TEXT DUE | DISPLAY<br>ADVERT<br>DEADLINE |
|             | 3-Jul  | 18-Jun      | 20-Jun                             | Tech Feature: 25 years of the<br>UCSC Genome Browser                          | 26-Jun   | 27-Jun |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 10-Jul | 25-Jun      | 27-Jun                             |   | 3-Jul    | 4-Jul  |                              |                        |                      |                               |                              |                        |                                |                               |
| July        | 17-Jul | 2-Jul       | 4-Jul                              |   | 10-Jul   | 11-Jul |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 24-Jul | 9-Jul       | 11-Jul                             |   | 17-Jul   | 18-Jul |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 31-Jul | 16-Jul      | 18-Jul                             |   | 24-Jul   | 25-Jul |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 7-Aug  | 23-Jul      | 25-Jul                             |   | 31-Jul   | 1-Aug  |                              |                        |                      |                               |                              |                        |                                |                               |
| August      | 14-Aug | 30-Jul      | 1-Aug                              |   | 7-Aug    | 8-Aug  |                              |                        |                      |                               |                              |                        |                                |                               |
| August      | 21-Aug | 6-Aug       | 8-Aug                              |   | 14-Aug   | 15-Aug | Spotlight: Climate<br>Change | 27-May                 | 24-Jun               | 12-Aug                        |                              |                        |                                |                               |
|             | 28-Aug | 12-Aug      | 14-Aug                             |   | 20-Aug   | 21-Aug |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 4-Sep  | 19-Aug      | 21-Aug                             |   | 28-Aug   | 29-Aug |                              |                        |                      |                               |                              |                        |                                |                               |
| September   | 11-Sep | 27-Aug      | 29-Aug                             |   | 4-Sep    | 5-Sep  |                              |                        |                      |                               |                              |                        |                                |                               |
| oop to moor | 18-Sep | 3-Sep       | 5-Sep                              |   | 11-Sep   | 12-Sep |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 25-Sep | 10-Sep      | 12-Sep                             |   | 18-Sep   | 19-Sep |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 2-Oct  | 17-Sep      | 19-Sep                             |   | 25-Sep   | 26-Sep |                              |                        |                      |                               | Index: Research<br>Hospitals | 7-Jul                  | 4-Aug                          | 24-Sep                        |
|             | 9-Oct  | 24-Sep      | 26-Sep                             |   | 2-Oct    | 3-Oct  |                              |                        |                      |                               |                              |                        |                                |                               |
| October     | 16-Oct | 1-Oct       | 3-Oct                              |   | 9-Oct    | 10-Oct | Career Guide:<br>Canada      | 18-Jul                 | 25-Aug               | 3-Oct                         |                              |                        |                                |                               |
|             | 23-Oct | 8-Oct       | 10-Oct                             |   | 16-Oct   | 17-Oct |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 30-Oct | 15-Oct      | 17-Oct                             |   | 23-Oct   | 24-Oct |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 6-Nov  | 22-Oct      | 24-Oct                             |   | 30-Oct   | 31-Oct |                              |                        |                      |                               |                              |                        |                                |                               |
| November    | 13-Nov | 29-Oct      | 31-Oct                             | NEUROSCIENCE 2025<br>(SOCIETY FOR NEUROSCIENCE)<br>Tech Feature: Neuroscience | 6-Nov    | 7-Nov  |                              |                        |                      |                               | Index: Ageing                | TBD                    | TBD                            | TBD                           |
|             | 20-Nov | 5-Nov       | 7-Nov                              |   | 13-Nov   | 14-Nov | Career Guide:<br>California  | 15-Aug                 | 19-Sep               | 3-Nov                         |                              |                        |                                |                               |
|             | 27-Nov | 12-Nov      | 14-Nov                             |   | 20-Nov   | 21-Nov |                              |                        |                      |                               |                              |                        |                                |                               |
|             | 4-Dec  | 19-Nov      | 21-Nov                             |   | 27-Nov   | 28-Nov | Career Guide:<br>Germany     | 29-Aug                 | 3-Oct                | 14-Nov                        |                              |                        |                                |                               |
| December    | 11-Dec | 26-Nov      | 28-Nov                             |   | 4-Dec    | 5-Dec  |                              |                        |                      |                               | Index: Young<br>Universities | TBD                    | TBD                            | TBD                           |
|             | 18-Dec | 3-Dec       | 5-Dec                              |   | 11-Dec   | 12-Dec |                              |                        |                      |                               |                              |                        |                                |                               |

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